

OUTCOMES BASED LEARNING MATRIX

Course: BUSN 202 – Business Law II

Department: Business Administration

This course introduces current legal problems in specific areas of the law. The law of torts and personal liability is discussed in depth. Comprehensively examines sales contract law through the use of the Uniform Commercial Code and the Massachusetts Consumer Protection Act. Covers other areas of the law including bailments and personal property, agency and real estate law, and wills and the administration of estates. Presents an overview of various kinds of business organizations, which includes corporations, sole ownership, partnership, and the growing field of franchising. Prerequisites: ENGL092 Preparing for College Reading II and ENGL099 Introductory Writing; waiver by placement testing results; or departmental approval.

Core Competencies that apply to the outcomes activities and assessment tools: Written Communication (WC); Critical & Creative Thinking (CCT); Integrative Learning (IG); Oral Communications (OC); Quantitative Literacy (QL); Global Learning (GL); Information Literacy (IL) and Civic Engagement (CE).

COURSE OUTCOMES	OUTCOMES ACTIVITIES	ASSESSMENT TOOLS
1. Understand the general principles of the law of torts	<ul style="list-style-type: none"> a. Explore the difference between torts and crimes. (CCT, IL, IG, WC) b. Explore types of intentional torts. (CCT, IL, GL) c. Explore the elements of negligence and its defenses. (CCT, IL, IG, WC) a. Explore the principles of strict liability. Analyze readings, examples and cases related to classifications of contracts and prepare reports applying legal theory. (CCT, IG, IL, WC) 	<ul style="list-style-type: none"> a. Analyze readings, examples and cases related to the law of torts and prepare reports applying legal theory. (CCT, IG, IL, WC)
2. Understand how personal property can be acquired, owned, and recovered	<ul style="list-style-type: none"> a. Understand the principle of personal property. (CCT, IL, IG, WC) b. Explain how title to personal property is acquired. (CCT, IL, IG, WC) c. Explain how property can be recovered. (CCT, IL, IG, WC) 	<ul style="list-style-type: none"> a. Analyze readings, examples and cases related to personal property and prepare reports applying legal theory. (CCT, IG, IL, WC)

<p>3. Identify the elements and types of bailments and the standard of care required</p>	<p>a. Explain elements of a bailment relationship. (CCT, IL, IG, WC) b. Explore legal interests related to bailment. (CCT, IL, IG, WC) c. Explore the duties and rights associated with bailments. (CCT, IL, IG, WC) d. Explore liabilities related to bailment relationships. (CCT, IL, IG, WC)</p>	<p>b. Analyze readings, examples and cases related to bailments and prepare reports applying legal theory. (CCT, IG, IL, WC)</p>
<p>4. Understand contracts related to the sale and lease of goods</p>	<p>a. Explain the sale of goods and how the Uniform Commercial Code applies to contracts. (CCT, IL, IG, WC) b. Distinguish between sale of goods and other transactions. (CCT, IL, IG, WC) c. Explore contracts which must be in writing and exceptions (CCT, IL, IG, WC) d. Explain law for international sales. (CCT, IL, IG, WC, GL)</p>	<p>a. Analyze readings, examples and cases related to sales contracts and prepare reports applying legal theory. (CCT, IL, IG, WC, GL)</p>
<p>5. Identify remedies for breach of sales contracts</p>	<p>a. Explore remedies of the seller for breach of a sales contract. (CCT, IL, IG, WC) b. Explore remedies of the buyer for breach of a sales contract. (CCT, IL, IG, WC) c. Explain clauses that may limit remedies. (CCT, IL, IG, WC) d. Explain remedies related to international sale of goods. (CCT, IL, IG, WC, GL)</p>	<p>a. Analyze readings, examples and cases related to remedies for breach of a sales contract and prepare reports applying legal theory. (CCT, IL, IG, WC, GL, QL)</p>
<p>6. Understand the theory of product liability and warranties</p>	<p>a. Explain theories of liability and who is liable. (CCT, IL, IG, WC) b. Explore examples of express and implied warranties. (CCT, IL, IG, WC) c. Explain warranty disclaimers and their validity. (CCT, IL, IG, WC) d. Explore liability related to negligence, fraud, or strict tort liability.</p>	<p>a. Analyze readings, examples and cases related to product liability and warranties and prepare reports applying legal theory. (CCT, IL, IG, WC)</p>

7. Understand principles related to the agency relationship	<ul style="list-style-type: none"> a. Explain difference between an agent and independent contractor. (CCT, IL, IG, WC) b. Explore how the agency relationship is created. (CCT, IL, IG, WC) c. Explore duties and liabilities associated with the agency relationship. (CCT, IL, IG, WC) d. Explain how an agency relationship terminates. (CCT, IL, IG, WC) 	a. Analyze readings, examples and cases related to agency and prepare reports applying legal theory. (CCT, IL, IG, WC)
8. Understand principles related to employment law	<ul style="list-style-type: none"> a. Explore the contractual nature of the employment relationship. (CCT, IL, IG, WC) b. Explore laws related to the employment relationship. (CCT, IL, IG, WC) c. Explore employer and employee rights related to the employment relationship. (CCT, IL, IG, WC) d. Explain employer-related immigration laws. (CCT, IL, IG, WC) 	a. Analyze readings, examples and cases related to employment law and prepare reports applying legal theory. (CCT, IL, IG, WC)
9. Understand principles related to the law of real property	<ul style="list-style-type: none"> a. Explore types of real property interests and the rights and liabilities of the parties. (CCT, IL, IG, WC) b. Explain the nature and form of real property ownership. (CCT, IL, IG, WC) c. Explore landowner's liability for injury to others. (CCT, IL, IG, WC) d. Explore methods for transferring real property. (CCT, IL, IG, WC) 	a. Analyze readings, examples and cases related to real property and prepare reports applying legal theory. (CCT, IL, IG, WC)
10. Identify forms of business organizations and the advantages and disadvantages of each	<ul style="list-style-type: none"> a. Explore three principle forms of business organization. (CCT, IL, IG, WC) b. Explore the franchise business format. (CCT, IL, IG, WC) c. Explore advantages and disadvantages of each form of business organization. (CCT, IL, IG, WC) 	a. Analyze readings, examples and cases related to form of business organizations and prepare reports applying legal theory. (CCT, IL, IG, WC)
11. Strengthen Core Competencies in order to increase success in this and other courses and in the workplace.	a. Referenced above	a. Oral Discussions, Exams, Quizzes, and Case Analysis